

August 30, 2017

Mr. Ed Sauter  
TCA Executive Director  
**Tilt-Up Concrete Association**  
402 1<sup>st</sup> Avenue SE  
Mount Vernon, Iowa 52313

**Reference: Full-Tilt Constructors, Inc – TCA Certification**

Dear Mr. Sauter,

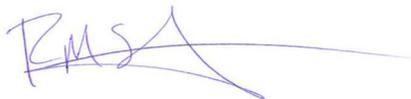
I am writing you in regards to Full-Tilt Constructor's application for TCA Certification and to offer our full support and recommendation. I have been the Principal-in-Charge of numerous projects for Praxis3 architecture + multidisciplinary design where Full-Tilt Constructors provided tilt wall, paving, foundations as well as slabs.

Most recently Full-Tilt Constructors provided tilt wall, paving, foundations and slabs for Lexus of Orlando in Florida. Lexus of Orlando is a \$43,000,000, 184,000sf state of the art Lexus dealership on 28 acres of land. This project represents one of the most significant automotive retail projects in the world. And although the project won't be complete for another two months, it is already garnering international attention. After having the chance to work alongside Full-Tilt on a number of projects, it was an easy decision to encourage our General Contractor partner to negotiate with Full-Tilt and get the on board.

Lexus of Orlando represents a very challenging project on many levels and required a team having the ability to work closely together towards a common goal and to be empathetic to the concerns of each party. The project is one of the most expensive automotive retail projects for a single brand in North America. The client has incredibly high standards for design and construction and expects only the best for their long-term investment in this facility. The project has an incredibly tight timeline, and has been handed many client driven design changes throughout the process. Full-Tilt has been integral part of the process helping our design team look for the most cost effective and time sensitive solutions as the project has progressed. Our design team has also been very impressed with the quality of their work and their desire to hold themselves to a higher standard. Full-Tilt provided meticulous quality of finish throughout the project and critiqued their own work harder than anyone else.

Scott Roberts and Richard Proctor were great to work with and our team is already working on more opportunities to involve them in. Our team strongly supports Full-Tilt Constructors TCA Certification.

Very Sincerely,



Ryan M Stancill, *Principal*  
404.849.8114