

September 1, 2017

Tilt-Up Concrete Association
402 1st Avenue SE
Mount Vernon, Iowa 52313

Attn: Mr. Ed Sauter
TCA Executive Director

Re: Full-Tilt Constructors, Inc.
TCA Certification

Dear Mr. Sauter:

Please accept this letter as our recommendation for Full-Tilt Constructors' acceptance for TCA Certification. Full-Tilt has been a valued construction partner and advisor for RLH Construction for several years.

RLH Construction is a full service general contractor specializing in new and remodeled automobile dealerships. As you can imagine, quality and appearance is of the utmost importance for dealerships to give their customers a great buying experience. A major portion of each of these projects starts with the concrete work, so we are very particular when selecting our concrete subcontractor. Full-Tilt's attention to quality, detail and overall excellence has made that selection easy for us.

We have been extremely fortunate to have partnered with Full-Tilt on many of our dealerships as well as other types of buildings. That said, one project really stands above the rest and that project is the nation's premier Lexus dealership being built in south Orlando. This high-profile dealership is being built at the intersection of two major traffic arteries running through central Florida, Interstate 4 and the Florida Turnpike. Knowing the visibility and the attention this project would garner, there was no hesitation in selecting Full-Tilt Constructors as our go to concrete partner.

The South Orlando Lexus project has offered many challenges for Full-Tilt and they have not disappointed. The project consists of 120,000 square feet of showroom, service, carwash and detail areas and another 60,000 square feet of parking deck on more than 27 acres of land. Besides being tasked with foundations and slab work at the outset of the project, Full-Tilt also took on the concrete paving of more than 20 acres of parking. One of their biggest challenges has been working through two Florida rainy seasons while adhering to an extremely tight completion schedule.

In addition to the Lexus project, Full-Tilt has been our concrete partner on several other full tilt wall projects including Easy Foods and Hyundai of Central Florida. Easy Foods is a 110,000 square foot tortilla processing facility located in Kissimmee, Florida. The building

is constructed using insulated tilt wall panels, many of which are 12" thick. The pouring of the walls was timed perfectly to be completed and raised on the day the building's structural steel arrived. Hyundai of Central Florida is a 50,000 square foot auto dealership with roughly 10 acres of concrete parking. Thanks in part to Full-Tilt, the facility is scheduled to open the second week of September on schedule.

Reviewing the projects completed with Full-Tilt, several things stand out. First, they are extremely efficient with the ability to adhere to project schedules without fail. Even more amazing is their company's manpower, as they never seem to have issues manning projects in a difficult labor market. I believe this is a true tribute to Scott Roberts and Richard Proctor, the company's owners, and their dedication to the field and their employees. Their leadership, advice and guidance has laid the foundation for our partnership and success. They have never been short on providing insight and offering solutions for any problem situations that have arisen. We owe a great deal of thanks to the Full-Tilt Team for their dedication to their specialty.

It is without hesitation that RLH Construction strongly recommends Full-Tilt Constructors for TCA Certification. Should you require additional information or wish to discuss our recommendation, please do not hesitate to contact me.

Respectfully,



Richard L. Haines
President / Owner
RLH Construction, LLC